June 10, 2024

The Honorable Joe Tate	The Honorable Winnie Brinks
Speaker	Majority Leader
Michigan House of Representatives	Michigan Senate
The Honorable Matt Hall	The Honorable Aric Nesbitt
Republican Leader	Republican Leader

Dear Leaders of the Michigan House and Senate,

Michigan House of Representatives

As members of the Detroit Regional CEO Group, along with our regional partners, we are writing to express our support for the comprehensive, long-term economic development package currently under consideration in the House of Representatives.

Michigan Senate

The recent population commission report was yet another wake-up call that Michigan desperately needs a long-term, focused growth strategy. The report confirmed that Michigan is 49th in the nation in population growth since the turn of the century, with only West Virginia behind us. It also confirmed that statewide prosperity has declined precipitously, with personal income dropping from 120% to 90% of the national median. On the most important measures of the growth and prosperity of our state, we have been going in the wrong direction for decades—and we do not have much further to fall to be the worst performing state in the nation.

At this pivotal time for our state, we strongly urge you to choose action over inaction, especially with a proposal on the table that would take major strides in delivering the long-term, holistic economic plan that Michigan needs. As we understand it, the proposal currently under consideration represents a 10-year strategy that would invest:

- \$250 million annually in the state's major business attraction and site readiness program, otherwise set to expire after next year, but with a renewed focus on high-wage jobs, high-growth industries, and economic diversification.
- \$100 million annually for affordable and workforce housing, to meet the acute need for attainable housing that is critical to quality of life for existing residents, for businesses to be able to meet workforce needs, and to growing our state.
- \$50 million annually for community revitalization, to build the more vibrant downtowns, town centers, main streets, and waterfronts that are vital to attracting and retaining talent.
- \$200 million annually for transformational transit and mobility projects. This investment would finally make it possible to deliver the regional rapid transit lines in

Southeast Michigan needed to attract talent and catalyze growth—something every other dynamic and growing region in the nation offers. At the same time, it would enable other regions to invest in whatever mobility projects are most important for their regional growth—for example, the airport investments that are so critical to grow Northern Michigan as a place to live, work, and play.

We do not pretend that this package is a silver bullet that will solve all of the challenges we face as a state. But it is a serious and important step. Each of the investments follows the recommendations of the bi-partisan population commission. Each should ring true as a common-sense strategy to make our state more attractive and competitive. And most importantly, together they represent a holistic, long-term strategy—something we have never had.

In this moment of great challenge but also opportunity, the last thing that we can do is revert to our worst patterns as a state. Michigan is famous for changing direction on economic development, sending the message that we are not a reliable or serious place to invest. We are on course to do this yet again with the expiration of the state's major business attraction and site-readiness program, and that failure would be compounded by the inability to come to consensus on *any* way forward.

Simply put, we can either stagnate not only in population and prosperity, but in our policy leadership—or we can embrace and work on this comprehensive, long-term vision. We strongly encourage you to do the latter.

Sincerely yours,

Gerard M. Anderson Former Chairman & Chief Executive Officer, DTE

Sandy Baruah President and CEO Detroit Regional Chamber

Matthew P. Cullen CEO, JACK Entertainment Chair, Detroit Regional CEO Group

Tina Freese Decker President and CEO Corewell Health

Bill Emerson President and Chief Operating Officer Rocket Companies Mary Barra Chair and CEO General Motors

Robert Casalou President & CEO Trinity Health Michigan & Southeast Region

David Dauch CEO American Axle

Bud Denker President Penske Corporation

Dan Gilbert Founder and Chairman Rocket Companies **Ron Hall** President and CEO Bridgewater Interiors, LLC

Vinnie Johnson Founder, Chairman, and CEO The Piston Group

Dan Loepp President and CEO Blue Cross Blue Shield of Michigan

Mark Reuss President General Motors

Ray Scott President and CEO LEAR Corporation

Gary Torgow Chairman of the Board Huntington Bank

cc. The Honorable Gretchen Whitmer The Honorable Angela Witwer The Honorable Sarah Anthony Christoper Ilitch President and CEO Ilitch Holdings

Maureen Krauss President and CEO Detroit Regional Partnership

Cindy Pasky Founder, President, and CEO Strategic Staffing Solutions

Bob Riney President and CEO Henry Ford Health System

Shannon Striebich President and CEO Trinity Health Michigan Market